

Client Data Form



PROPOSED INSURED INFORMATION

First Name: _____ Middle Int.: _____ Last Name: _____
 State: _____ DOB: __ / __ / __ Gender: M F Coverage Amount: \$ _____
 Term Years: _____ Is this a replacement? Y N Will the insured own this policy? Y N
 Riders: Accidental Death Benefit Waiver of Premium Child Term Amount: \$ _____ *(\$1,000 increments up to \$25,000)*

CLIENT INFORMATION

_____ - _____ - _____ (____) _____ - _____ (____) _____ - _____ _____ / _____ / _____ _____
 SSN # Home Phone Mobile Phone Driver's License # License Exp. Date License State

 Email Address Address City State Zip
 _____ / _____ / _____ _____ - _____ - _____ _____
 Owner's Full Name DOB or Trust Date SSN # / TIN # Relationship Email Address
(If other than insured)

 Address City State Zip
(If other than insured)
 Is the client a U.S. Citizen? Y N Purpose of Insurance: Personal Business
 Income: \$ _____ Net Worth: \$ _____ Assets: \$ _____

EXISTING/PENDING COVERAGE

Does the client have any existing or pending life insurance or annuities? *If yes, please fill in the fields below.* Y N

Carrier	Amount	Policy Number	Issue Year	Beneficiary	Replacement
_____	\$ _____	_____	_____	_____	<input type="radio"/> Y <input type="radio"/> N
_____	\$ _____	_____	_____	_____	<input type="radio"/> Y <input type="radio"/> N

Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your exist policy or contract? Y N
 Are you considering using funds from your existing policies or contracts to pay premiums due on the new policy or contract? Y N
 Reason for replacement: _____

BENEFICIARY INFORMATION

Name/Relationship	Primary/Contingent	Percent	DOB	SSN # / TIN #
_____	_____	_____	__ / __ / ____	____ - ____ - ____
_____	_____	_____	__ / __ / ____	____ - ____ - ____

AGENT ONLY SECTION

What is the source of funds for the initial premium? _____

What is the source of funds for future premiums? _____

Did you see the proposed insured at point-of-sale? Y N

Is the proposed insured an active duty service member of the US Armed Forces (including National Guard and Reserve)? Y N

Is the policyowner, or the person to whom this policy was sold, an active duty service member of the United States Armed Forces (including National Guard and Reserve)? Y N

HEALTH INFORMATION

1.) Height: ____ feet ____ inches 2.) Weight: ____ lbs (current weight plus 1/2 of any weight loss in the last year)

3.) Does the proposed insured use or have they ever used tobacco or nicotine? _____

3a.) If yes, what type, frequency and when last used? _____

3b.) If cigar use will the insured test positive for nicotine? _____

4.) Has any parent or sibling of the proposed insured had, been diagnosed with, or died from cardiovascular disease and/or cancer prior to age 65? *If yes, fill out the following for each applicable parent and/or sibling:* Y N

Relationship	Age at Death or Diagnosis	Type: Cardiovascular or Cancer	Result: Death or Diagnosis	
_____	_____	_____	<input type="radio"/> Death	<input type="radio"/> Diagnosis
_____	_____	_____	<input type="radio"/> Death	<input type="radio"/> Diagnosis
_____	_____	_____	<input type="radio"/> Death	<input type="radio"/> Diagnosis

5.) Has the client ever been told he/she has high blood pressure (hypertension)? Y N

5a.) Does the client currently take medication or have any history or treatment for high blood pressure? Y N

5b.) If yes, what was the client's usual blood pressure reading for the past 6 months? ____ / ____

5c.) If the client does not know his/her reading, select the option that best describes his/her blood pressure over the past 12 months:
 very well-controlled
 reasonably well-controlled
 not well-controlled

6.) Has the client had more than 3 speeding tickets and/or moving violations in the past 3 years; OR had a DUI, license suspension, or revocation in the past 5 years? Y N

7.) Has the client ever been diagnosed with, or received treatment/advice for, any of the following? Y N

- | | | |
|----------------------------|--|--|
| AIDS, ARC, HIV positive | Multiple Sclerosis (MS) | Rheumatoid Arthritis (RA) |
| Emphysema/COPD | Barrett's Esophagus | Crohn's Disease |
| Liver Failure | Heart Disease | Hepatitis B |
| Alcoholism | Parkinson's Disease | Sleep Apnea |
| Epilepsy/Seizure | Lupus | Diabetes |
| ALS (Lou Gehrig's Disease) | Heart Failure | Hepatitis C (active) |
| Gastric Bypass/Lap Band | Peripheral Artery/Vascular Disease (PAD)/(PVD) | Stroke/Transient Ischemic Attack (TIA) |
| Melanoma | Cancer (except certain skin cancers) | Drug Abuse |
| Atrial Fibrillation | Heart Valve Replacement | Kidney Disease |
| Heart Attack | | Ulcerative Colitis (UC) |

7a.) If yes, please provide details: _____

8.) Has the proposed insured used marijuana in the last 5 years? Y N

8a.) If yes, frequency and type: _____