

# 2011 PARTNERS IN SUCCESS QUALIFICATIONS

**Qualification Period:**  
**May 1, 2010 - October 31, 2010**



## Program Location And Dates

**Wynn Las Vegas, Nevada**  
February 16 - 18, 2011

## Invitations

**An invitation to North American's Partners in Success meeting includes:**

- Access to all meetings and workshops.
- Meals during the program.
- Hotel room accommodations.
- Air and ground transportation are not included.

**Invitations will be issued to:**

- MGA Partners.
- Qualifying agents under MGAs as outlined below.
- National Account staff members do not qualify for an invitation.

## Producer Qualification Requirements

- Agents under Partner MGAs who produce \$25,000 in Paid Annualized Life Premium (PALP) during the qualification period will earn an invitation. Exchanges, internal replacements and conversions count toward PALP to the extent that they are commissionable.
- Agents under Partner MGAs who produce an additional \$12,500 in PALP (\$37,500 total) will earn one additional room night, the evening of February 15, 2010. (Alternative dates may not be substituted.)



**North American Company**  
for Life and Health Insurance  
Since 1886

## We're Here for Life®

Executive Office  
525 W Van Buren  
Chicago, IL 60607



**Start qualifying *today!***

Final determination of Partners in Success qualification will be at the sole discretion of North American Company for Life and Health and we reserve the right to deny attendance to any qualifier. North American Company for Life and Health also has full power and authority to determine the validity of all credit awards and to approve all invitations. Conventions can be cancelled without notice and without any obligation on the part of North American Company for Life and Health to any person. Invitations are non-transferable and may not be redeemed in cash. Agents who have requested no publicity are not eligible for conference qualification. Invitees must be duly licensed and appointed with North American Company for Life and Health, and submitting a normal amount of business at the time of conference in order to receive an invitation.

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PR-1504 4/10