

## CARRIER COMMISSION CUT-OFF SCHEDULE

Carrier	Minimum Check Amount	Cut-Off Date	Mail Date from Carrier
AIG/American General	\$50.00 (if Direct Deposit) \$50.00	Paper Checks-every other Friday Direct Deposit-every Friday	Paper checks mailed following Wed Direct Deposit following Weds
Allianz Life	\$25.00	Every Saturday-paper checks EFT's Daily	Mail out next Business day
Allstate Life of NY	\$50.00	Every Monday	Following Monday, regular mail
American National	\$50.00	Every Friday	Following Tuesday, Direct Deposit only
AXA-Equitable	\$0.01	Every Friday	Following Thursday
AVIVA	EFT-\$100, Paper Ck \$300	Every Friday	EFT following Tues, <b>Paper check quarterly</b>
Banner Life	\$50.00	10th, 20th and End of Mth	Mail out next Business day
Companion Life	\$50.00	Every Monday	Thursdays, regular mail if Direct Deposit-in account on Friday
Genworth	\$50.00	Every Saturday	EFT following Weds, <b>Paper check quarterly</b>
Hartford	\$50.00	Every Friday	Direct Deposit- following Weds, paper checks mailed the following Tuesday
John Hancock	\$50.00	Every Friday	Following Monday, regular mail
Lincoln Benefit Life	\$50.00	Every Monday	Following Monday, regular mail, EFT Weds
Lincoln National	\$2,500.00	Every Friday	Direct Deposit Following Tues, paperchecks mailed out following Tues, as long a min \$ amt met
Met Life	\$250.00 - paper checks If EFT- No Minimum	Every Friday	<b>Paper check mailed quarterly</b> Direct Deposit Following Weds
National Life	\$50.00	4 bus days prior to 15th and 30th	Direct Deposit following Weds
National Life of the Southwest	\$50.00	Every Thursday	Direct Deposit following Weds
Nationwide	\$25.00	Every Thursday	Nest Business Day (Mail and EFT)
New York Life	\$5.00	15th and Month End	2 business days later
North American	\$150.00	Every Friday & Month End	2 business days later
Phoenix Life	\$100.00	15th and End of Mth	2 business days later, regular mail
Presidential Life	\$50.00	Every Thursday	Mandatory Direct Deposit
Principal		15th and End of Mth	Direct Deposit- mandatory
Prudential Life	\$50.00	Every Thursday	Following Wednesday
ING	\$50.00	Every Thursday	<b>Paper checks - Monthly</b> Direct Deposit following Weds
SBLI	\$0.00	Every other Wednesday	Following Friday, regular mail
Sun Life	\$50.00	15th and End of Mth	2 business days later
The Standard		2 business days prior to mail date	15th and End of Mth
Transamerica	\$100.00	Every other Friday	Following Wednesday
Union Central		15th and 31th	direct deposit following Thursday
United of Omaha	\$50.00	Every Monday	Thursdays, regular mail if Direct Deposit-in account on Friday
US Life of NY	\$50.00 (if Direct Deposit) \$50.00	Paper Checks-every other Friday Direct Deposit-every Friday	Paper checks mailed following Wed Direct Deposit following Weds
West Coast Life	\$100.00	Direct Deposit only-Every Friday	in Account the following Tuesday
William Penn Life	\$50.00	10th, 20th and End of Mth	Mail out the next Business Day

Revised 9-2010